

AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2020

A PRESENTATION BY FINANCE DEPARTMENT



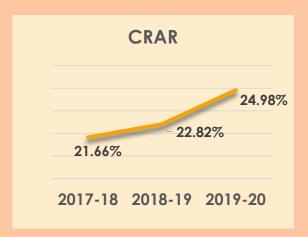


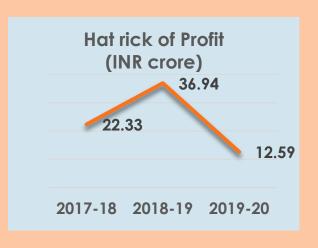
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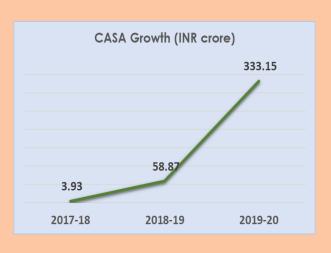


HIGHLIGHTS OF FINANCIAL PERFORMANCES

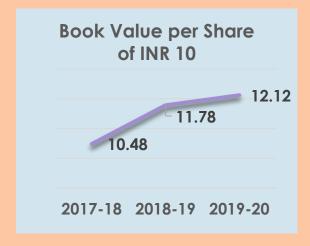




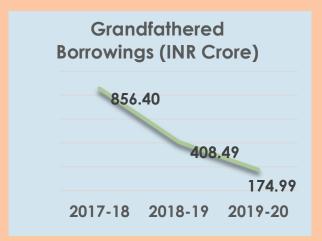




The Audit Report is clean & there are no adverse remarks.











PROFITABILITY & CAPITAL POSITION

						(Rs in Crore)	BENCHMAI	RK RATIOS
Capital & Reserves & Net worth	As on 31st March, 2020	As on 31st March, 2019	YOY GROWTH (%)	As on 31st December 2019	QOQ GROWTH (%)	Budget as on 31- 03-2020	BEST	WORST
Paid up Capital	293.38	293.38	_	293.38		543.38		
Reserves	59.30	22.36	165.24%	59.30	0.00%	61.59		
Current Year Profit	12.59	36.94	-65.92%	25.72	-51.05%	58.73		
Total Equity	365.27	352.68	3.57%	378.40	-3.47%	663.70		
BV per share	12.12	11.78	2.88%	12.54	-3.31%	12.21	142.86	10.49
EPS	0.43	1.26	-65.92%	1.17	-63.29%	1.08	22.41	-471.84



PROFITABILITY & CAPITAL POSITION- RATIOS

						(Rs in Crore)	BENCHMA	RK RATIOS
	As on 31st March, 2020	As on 31st March, 2019	YOY GROWTH (%)	As on 31st December 2019	QOQ GROWTH (%)	Budget as on 31-03-2020	BEST	WORST
	255.04	0.45.00	0.000/	007.00	0.040/	202 72	0.400.00	050.00
Net Worth	355.64	345.69	2.88%	367.83	-3.31%	663.70	3,162.89	250.32
Return on Net worth	3.50	11.35	-69.21%	9.55	-63.40%	9.00	20.32	-289.29
Capital Adequacy Ratio	24.98	22.82		26.16		23	1	5
Return on Assets	0.65	2.29		1.83		2.20	3.3	3 -16.48



ASSET QUALITY

						BENCHMAR	K RATIOS
ASSET QUALITY	31.03.2020	31.03.2019	YOY GROWTH (%)	31.12.2019	QOQ GROWTH (%)	BEST	WORST
Gross Advances (Rs in crores)	1,358.36	1,397.52	-2.80%	1,264.42	7.43%		
Gross NPA (Rs in crores)	26.29	14.30	83.83%	24.28	8.28%		
Provisions for NPA (Rs in crores)	10.07	9.88	1.91%	11.85	-14.98%		
Net Advances (Rs in crores)	1,348.28	1,387.64	-2.84%	1,252.58	7.64%		
Net NPA (Rs in crores)	16.21	4.41	267.30%	12.43	30.46%		
Gross NPA Ratio (%)	1.94	1.03		1.92		1.29	8.08
Net NPA Ratio (%)	1.20	0.32		0.99		0.12	4.39
Provision Coverage Ratio (%)	71.67	69.13		57.72	_	70%	%



ASSET QUALITY....Contd...

						(Rs. In crore)
Total Investments	As on 31st March, 2020	As on 31st March, 2019	YOY GROWTH (%)	As on 31st December 2019	QOQ GROWTH (%)	Budget as on 31-03- 2020
Gross Investments	353.15	165.31	113.64%	331.04	6.68%	260.31
Of Which						
SLR Investments	323.15	135.30	138.85%	301.03	7.35%	260.31
Non- SLR Investments	30.00	30.01	-0.03%	30.01	-0.03%	-



BUSINESS

						(Rs. In crore)
Total Business	As on 31st March, 2020	As on 31st March, 2019	YOY GROWTH (%)	As on 31st December 2019	QOQ GROWTH (%)	Budget as on 31-03-2020
Deposits excl. interbank Deposits	757.81	247.15	206.61%	645.93	17.32%	1,062.54
Gross Advances	1,358.36	1,397.52	-2.80%	1,264.42	7.43%	2,279.49
Gross Investments	353.15	165.31	113.64%	331.04	6.68%	260.31
Total Business	2,469.32	1,809.98	36.43%	2,241.39	10.17%	3,602.34



BUSINESS....contd..

Deployed Funds vis a vis sources	As on 31st March, 2020	As on 31st March, 2019	YOY GROWTH (%)	As on 31st December 2019	QOQ GROWTH (%)	(Rs. In crore) Budget as on 31- 03-2020
Total Assets	2.057.22	4 700 00	46.000/	2 040 00	2.200/	0.700.07
	2,067.32	1,769.92	16.80%	2,019.68	2.36%	2,709.37
(i) Interest Earning Assets	1,885.11	1,630.84	15.59%	1,868.39	0.90%	2,570.13
(ii) Non interest earning Assets	182.21	139.08	31.01%	151.29	20.44%	139.25
Total Liabilities	1,702.05	1,417.24	20.10%	1,726.29	-1.40%	2,045.67
(i) Interest bearing liabilities	1,640.13	1,368.36	19.86%	1,561.32	5.05%	2,001.22
(ii) Non interest bearing liabilities	61.92	48.88	26.69%	164.97	-62.47%	44.45



BUSINESScontd....

						(Rs in lakhs)	BENCHMAR	K RATIOS
BUSINESS RATIO	As on 31st March, 2020	As on 31st March, 2019	YOY GROWTH (%)	As on 31st December 2019	QOQ GROWTH (%)	Budget as on 31-03-2020	BEST	WORST
Business Per Employee	100.58	102.27	-1.65%	99.28	1.31%	44.87	472.19	62.00
Profit Per Employee	0.60	2.32	-74.17%	1.33	-55.12%	2.48	4.00	-12.00
Profit Per Employee (Excl. Floating provision & COVID 19 Provision)	1.65	2.32	-28.88%	1.33	24.06%	2.48	4.00	-12.00
No. of Branches	209	179	16.76%	202	3.47%	220	987	129
No. of Employees	2104	1595	31.91%	1929	9.07%	2368	15947	1433



EARNINGS & KEY FINANCIAL INDICATORS

						(Rs in lakhs)
Interest Income	As on 31st March, 2020	As on 31st March, 2019	YOY GROWTH	As on 31st December 2019	QOQ GROWTH (%)	Budget as on 31-03- 2020
Interest income on Advances	27,787.11	25,447.08	9.20%	21,010.40	32.25%	35,368.93
Interest income on Inter-Bank Deposit/						
Placements	1,276.88	944.64	35.17%	907.07	40.77%	1,294.69
Interest income on Investmentts	1,479.79	1,050.38	40.88%	1,000.02	47.98%	925.00
Total Interest Income	30,543.78	27,442.10	11.30%	22,917.50	33.28%	37,588.61



						(Rs in lakhs)
Interest Expenses	As on 31st March 2020	As on 31st March, 2019	YOY GROWTH (%)	As on 31st December 2019	QOQ GROWTH (%)	Budget as on 31- 03-2020
Interest on Customer Deposits	4,825.59	1,076.36	348.32%	3,102.97	55.52%	5,484.05
Savings Deposits	1,209.57	75.71	1497.60%	756.12	59.97%	
Time Deposits	2,836.39	608.34	366.25%	1,911.04	48.42%	
Inter Bank Deposits	779.06	389.44	100.05%	435.38	78.94%	-
Other Deposits	0.57	2.87	-80.17%	0.43	33.01%	-
Interest on Inter Bank Borrowings (Incl. RBI's and FI's)	218.38	1,913.44	-88.59%	218.13	0.12%	8,817.73
Interest on Refinance	5,931.12	4,529.26	30.95%	4,630.42	28.09%	_
Interest on NCD	922.82	1,824.86	-49.43%	764.20	20.76%	_
Interest on Borrowings from other Institution	1,775.04	3,189.25	-44.34%	1,456.60	21.86%	-
Total Interest Expenses	13,672.96	12,533.18	9.09%	10,172.32	34.41%	14,301.78



				(%)	BENCHMA	ARK RATIOS
YIELD OF FUNDS	As on 31st March, 2020	As on 31st March, 2019	As on 31st December 2019	Budget as on 31- 03-2020	BEST	WORST
Yield on Funds	15.89	16.98	16.29	19.20	19.74	9.03
Yield on Advances	21.93	22.13	22.30	<u>-</u>	<u>-</u>	-
Yield on Investments	6.05	6.37	6.11	-	-	-
Yield on Money at call and short notice	5.84	6.86	5.46			-



				(%)	BENCHMA	RK RATIOS
COST OF FUNDS	As on 31st March, 2020	As on 31st March, 2019	As on 31st December 2019	Budget as on 31-03-2020	BEST	WORST
Cost of Funds	7.11	7.76	7.23	9.20	5.25	9.82
Cost of Saving Deposits	6.89	4.28	6.96			-
Cost of Term Deposits	8.36	8.36	8.14	_	_	-
Cost of Borrowings	10.12	10.51	10.26	-		



						(Rs in lakhs)	BENCHMAR	K RATIOS
Net Interest Income	As on 31st March, 2020	As on 31st March, 2019	YOY GROWTH (%)	As on 31st December 2019	QOQ GROWTH (%)	Budget as on 31- 03-2020	BEST	WORST
Net Interest Income	16,870.82	14,908.92	13.16%	12,745.18	32.37%	23,286.83		
Total Interest Income	30,543.78	27,442.10	11.30%	22,917.50	33.28%	37,588.61		
Total Interest Expenses	13,672.96	12,533.18	9.09%	10,172.32	34.41%	14,301.78		
Net Interest Margin	8.77	9.23		9.06		10.00	12.60	3.58



					(Rs in lakhs)
Fee based Income	As on 31st March, 2020	As on 31st March, 2019	YOY GROWTH (%)	As on 31st December 2019	QOQ GROWTH (%)
Fee Income (Commission, Exchange & Brokerage)	1,247.84	1,218.21	2.43%	794.37	57.09%
Processing Fees	1,132.58	1,218.21	-7.03%	742.94	52.45%
Third Party Product Commission	115.26	-	<u> </u>	51.43	124.12%
Profit on Sale of Investments	413.85	6.06	6732.89%	115.90	257.07%
Other Miscellaneous Income	304.78	43.82	595.47%	85.90	254.82%
Recovery & Write Off A/c	10.86	0.17	6199.12%	2.91	273.51%
Other Misc. Income	293.92	43.65	573.34%	82.99	254.17%
Total Fee Based income	1966.46	1,268.09	55.07%	996.16	97.40%



EFFICIENCY RATIO	As on 31st March, 2020	As on 31st March, 2019	YOY GROWTH (%)	As on 31st December 2019	QOQ GROWTH (%)	(Rs in lakhs) Budget as on 31- 03-2020
Total Operating Income	18,837.29	16,177.02	16.44%	13,741.34	37.08%	26,270.72
Total Operating Expenses	13,261.98	9,783.57	35.55%	9,830.20	34.91%	16,237.15
Efficiency Ratio (Cost to Income Ratio) (Excl. Depreciation)	1.50	1.74		1.48		1.68
Efficiency Ratio (Cost to Income Ratio) (incl. Depreciation)	1.42	1.65		1.40		1.62



						(Rs in lakhs)
OPERATING EXPENSES	As on 31st March, 2020	As on 31st March, 2019	YOY GROWTH (%)	As on 31st December 2019	QOQ GROWTH (%)	Budget as on 31- 03-2020
Payment & Provision for Employees	7,736.69	5,171.37	49.61%	5,985.29	29.26%	8,546.75
Rent, Taxes & Lighting	909.10	729.99	24.54%	616.28	47.51%	856.12
Printing and Stationery	142.92	125.76	13.64%	107.45	33.02%	345.16
Advertisement and Publicity	379.29	196.87	92.66%	309.33	22.62%	804.00
Depreciation on Bank's property	711.39	464.92	53.01%	520.80	36.60%	568.02
Director's Fees's, Allowances & Expenses	18.75	10.16	84.59%	14.05	33.45%	4.00
Auditors fees and expenses	60.99	58.60	4.08%	46.75	30.45%	74.00
Law Charges	0.43	1.68	-74.23%	0.37	17.03%	1.80
Postage, Telegrams, Telephones, etc.	278.15	191.24	45.45%	171.23	62.45%	148.02
Repairs and Maintenance	347.17	170.03	104.18%	228.55	51.90%	385.00
Insurance	123.17	78.52	56.85%	41.16	199.22%	
IT Cost	900.22	1,193.77	-24.59%	648.97	38.72%	2,144.13
All Other Operating Expenses	1,653.71	1,390.65	18.92%	1,139.98	45.07%	2,238.31
TOTAL OPERATING EXPENSES	13261.98	9783.57	35.55%	9830.20	34.91%	16,115.32



REGULATORY & LIQUIDITY RATIOS

			(%)	BENCHMARK RATIOS
REGULATORY RATIOS	As on 31st March, 2020	As on 31st March, 2019	As on 31st December 2019	AS PER RBI NORMS
Liquidity Coverage Ratio	166	1830	337	80%
Leverage Ratio	16.94	19.16	18.17	4.50%
Statutory Liquidity Ratio	33.88	30.93	33.88	18.25%
Cash Reserve Ratio	8.20	11.25	5.42	4%

THANK YOU FOR SUPPORT & GUIDANCE